



EAST AFRICAN PORTLAND CEMENT PLC

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Ref: EAPC PLC/OT/341/2024

4th November, 2024.

RE: ADDENDUM No. 1 CLARIFICATION ON TENDER FOR PROVISION OF MOTOR VEHICLES LEASING SERVICES TENDER No.-EAPCPLC/OT/341/2024.

The above subject refers:

Following request for clarifications from some of the bidders, EAPC Plc. would like to respond as follows:

(a) Clarifications:

Question 1

"We kindly request the following clarifications on the attached Tender Document:

- 1. What is the Mileage per annum for the units? It is not indicated on the Tender Document.*
- 2. Page 45 of the document, it indicates "To seat 46-54 adult passengers comfortably" and yet this is an SUV. "*

EAPC Plc. Response:

- 1. The millage per annum per unit is approximately 72,000 Kms**
- 2. Product Specifications is as follows:**

PRODUCT SPECIFICATIONS FOUR WHEEL DRIVE DOUBLE CABIN PICK UP

1. GENERAL

SPECIFICATION	REQUIREMENT	
a) Make	-	
b) Model	-	
c) County of origin	-	
d) Supply of a new heavy duty 4WD Double cabin	Yes, Yes, Yes	
e) Supply new.	Yes	

Directors: Brig (Rtd.) Richard K. Mbithi (Chairman), Mr. Mohamed A. Osman (Ag Managing Director), Dr. Eusebius Juma Mukhwana (Alt. Martin Masibo), Hon. CPA John Mbadi, EGH. (Alt. Edward Wamweya), Patrick K. Ole Tutui, Mr. Kungu Gatabaki, Prof. Sarone Ole Sena, NSSF.

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f) Designed to heavy duty export specifications, Suitable for operating in tropical conditions.	Yes, Yes	
g) Locally assembled	Yes (Mandatory)	

2. DIMENSIONS & WEIGHTS

a) Overall length, approx.	5,330 mm	
b) Overall width, approx.	1,855 mm	
c) Overall height, approx.	1,815mm	
d) Wheelbase, approx.	3,085 mm	
e) Max. G.V.W, approx.	2,600kg	
f) Kerb weight, approx.	1,600 kg	
g) Passenger room height, min.	Specify	

3. ENGINE

a) Model.	Specify	
b) Engine: - Type/Model	Specify	
- Cubic Capacity.	2,982cc.	
- Power.	120kw/3400rpm	
- Torque.	2800rpm	
- Fuel Distribution.	Common rail Diesel type	
c) Country of origin.	Japan	
d) Engine performance curves supplied.	Yes (Y/N)	
e) Engine type, Diesel powered- Direct Injection.	Yes(Y/N)	
f) 4 stroke, water cooled.	Yes(Y/N)	
g) Piston displacement, approx.	2,393 cc	
h) Number of cylinders, min.	4 no.	
i) Maximum power output, (Kw/rpm), min.	110kw/3400rpm (Kw/rpm)	
j) Maximum torque developed, (Nm/rpm), min.	400Nm/1600- 2800rpm (Nm/rpm)	
k) Air filter, disposable/ oil bath.	Disposable	
l) Oil & fuel filter type.	Disposable	
m) Average fuel consumption (on full load) at:- a) Urban driving.	Approx. 9 km/l	

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b) Steady 50K/h	Approx. 10 km/l	
c) Steady 80K/h	Approx. 8 km/l	
n) Fuel tank capacity, approx.	Approx.80L	

4. CLUTCH & TRANSMISSION.

a) Clutch, coil spring type, dry single plate.	Dry single plate diaphragm type	
b) All synchromesh gearbox.	Yes (Y/N)	
c) Gear speeds, min.	6F/1R	
d) Drive configuration, 4WD with high/low ratio electronically actuated through a switch.	Mandatory	

5. BRAKES & TYRES.

a) Brakes, hydraulic actuation.	Yes (Y/N)	
b) Mechanical parking brake to act on rear wheels.	Yes (Y/N)	
c) Front brakes.	Yes (Y/N)	
d) Rear brakes.	Yes (Y/N)	
e) Tyre size.	205/R16	

6. SUSPENSION & STEERING.

a) Front suspension –Double wishbone independent with coil spring	Yes Yes	
b) Rear suspension.	Yes (Y/N)	
c) Shock absorbers.	Yes (Y/N)	
d) Steering system.	Yes (Y/N)	
e) Right hand drive steering.	Mandatory	

7. ELECTRICAL SYSTEM & INSTRUMENTS

a) System voltage, negative earth with alternator charging.	Yes (Y/N)	
b) Battery to be as per the vehicles electrical systems design rating.	Yes/Yes	
c) Full lighting to conform to Cap 403 Subs. 23- Kenya Traffic Act.	Yes (Y/N)	
d) Standard instruments & gauges (or warning lights) for charging circuit, oil pressure, coolant temp. etc. All to be ergonomically fitted in the dash board.	Mandatory	

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8. BODY SEATS & FINISHING

a) All seats to have long lasting upholstery preferably synthetic leather with rip stop seat covers	Mandatory	
b) All seats to be reclining type & firmly bolted onto the floor.	Mandatory	
c) Driver's seat to adjust to & fro, up & down.	Mandatory	

9. WARRANTY.

a) Vehicle supplied should carry a statement of warranty with 1 st & 2 nd FREE SERVICE indicated (service materials free).	Yes (Y/N)	
b) Vehicle warranty min. 36 Months or 100,000Kms whichever comes first.	36 Months 100,000km	
c) Name & address of dealer/agent where backup service can be obtained indicating the location of workshop facilities	Mandatory	

10. MANUALS.

a) All literature in the English language.	Mandatory.	
b) Repair Manual, supplied.	Mandatory.	
c) Parts catalogue, supplied.	Mandatory.	
d) Driver's handbook & service.	Mandatory.	

11. OTHER REQUIREMENTS.

a) Vehicle to be registered with the registrar of motor vehicles.	Mandatory.	
b) Vehicle to be inspected by the representative of the Managing Director prior to delivery to the user.	Mandatory.	
c) Firms Status: (Franchise holder/ Dealer/Agent).	Specify.	
d) Availability of spares.	Indicate motor vehicle dealers who stock spare parts.	
e) Indicate names & physical addresses of dealers/agents where backup service can be obtained.	Specify.	
f) Body construction & all fitments to conform to CAP 403 of Kenya Traffic Act & have a certificate from the vehicle inspection center.	Mandatory.	

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PRODUCT SPECIFICATIONS FOUR WHEEL DRIVE STATION WAGON

1. GENERAL

SPECIFICATION	REQUIREMENT	
a) Make	-	
b) Model	-	
c) Country of origin	-	
d) Supply of new heavy duty 4WD STATION WAGON	Yes, Yes, Yes	
e) Supply new.	Yes	
f) Designed to heavy duty export specifications, Suitable for operating in tropical conditions.	Yes, Yes	
g) Locally assembled	Yes (Mandatory)	

2. DIMENSIONS & WEIGHTS

a) Overall length, approx.	4,930 mm	
b) Overall width, approx.	1,885 mm	
c) Overall height, approx.	1,890 mm	
d) Wheelbase, approx.	2,790 mm	
e) Max. G.V.W, approx.	2,900kg	
f) Kerb weight, approx.	2,220 kg	
g) Passenger room height, min.	Specify	

3. ENGINE

a) Model.	Specify	
b) Engine: - Type/Model	Specify	
- Cubic Capacity.	4 cylinder, 2982cc	
-Power	120kw/3400rpm	
-Torque	400Nm/1600-2800	
-Fuel distribution	Diesel Type	

c) Country of origin.	-	
d) Engine performance curves supplied.	Yes	
e) Engine type, Diesel powered- Direct Injection.	Yes, Yes	
f) 4 stroke, water cooled.	Yes, Yes	
g) Piston displacement, approx.	2,982 cc	
h) Number of cylinders, min.	4 no.	

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i) Maximum power output, (Kw/rpm), min.	170kw/3400rpm (Kw/rpm)	
j) Maximum torque developed, Nm/rpm), min.	Specify	
k) Air filter, disposable/ oil bath.	Specify	
l) Oil & fuel filter type.	Disposable	
m) Average fuel consumption (on full load) at:- a) Urban driving. b) Steady 50Km/h c) Steady 80Km/h	Approx. 9 km/l Approx. 10 km/l Approx. 8 km/l	
n) Fuel tank capacity, approx.	90 Liters (+90 Extra)	

4. CLUTCH & TRANSMISSION.

a) Clutch, coil spring type, dry single plate.	Automatic Transmission	
b) All synchromesh gearbox.	Yes.	
c) Gear speeds, min.	5 Front, 1 Revers.	
d) Drive configuration, 4WD with high/low ratio electronically actuated through a switch.	With Selector	

5. BRAKES & TYRES.

a) Brakes, hydraulic actuation.	Yes, Yes.	
b) Mechanical parking brake to act on rear wheels.	Yes/No	
c) Front brakes discs	Yes/No	
d) Rear brakes drums	Yes/No	
e) Tyre size.	265/65R18	

6. SUSPENSION & STEERING.

a) Front suspension.	Rigid axle, coil springs.	
b) Rear suspension.	Rigid axle, semi	
c) Shock absorbers.	Hydraulic double acting	
d) Steering system.	Power assisted.	
e) Right hand drive steering.	Mandatory.	

7. ELECTRICAL SYSTEM & INSTRUMENTS

a) System voltage, negative earth with alternator Charging.	12V, Yes, Yes.	
b) Battery to be as per the vehicles electrical		

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Systems design rating.	1x12V,70AH	
c) Full lighting to conform to Cap 403 Subs. 23-Kenya Traffic Act.	Yes.	
d) Standard instruments & gauges (or warning lights) for charging circuit, oil pressure, coolant temp. etc. All to be ergonomically fitted in the dash board.	Mandatory.	

8. BODY SEATS & FINISHING

a) All seats to have long lasting upholstery preferably synthetic leather with rip stop seat covers	Mandatory	
b) All seats to be reclining type & firmly bolted onto the floor.	Mandatory	
c) Driver's seat to adjust to & fro, up & down.	Mandatory	
d) Jack, wheel brace and Manufacture's standard tools supplied.	Yes	

9. WARRANTY.

a) Vehicle supplied should carry a statement of warranty with 1 st & 2 nd FREE SERVICE indicated (service materials free).	Yes (Y/N)	
b) Vehicle warranty min. 36 Months or 100,000Kms whichever comes first.	Specify	
c) Name & address of dealer/agent where backup service can be obtained indicating the location of workshop facilities	Mandatory	

10. MANUALS.

a) All literature in the English language.	Mandatory.	
b) Repair Manual, supplied.	Mandatory.	
c) Parts catalogue, supplied.	Mandatory.	
d) Driver's handbook & service.	Mandatory.	

11. OTHER REQUIREMENTS.

a) Vehicle to be registered with the registrar of motor vehicles.	Mandatory.	
b) Vehicle to be inspected by the representative of the Managing Director prior to delivery to the user.	Mandatory.	
c) Firms Status: (Franchise holder/ Dealer/Agent).	Specify.	
	Indicate motor vehicle dealers who stock Spare parts.	
d) Availability of spares.		
e) Indicate names & physical addresses of		

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dealers/agents where backup service can be obtained.	Specify.	
f) Body construction & all fitments to conform to CAP 403 of Kenya Traffic Act & have a certificate from the vehicle inspection center.	Mandatory.	

Question 2

“In regard to the above subject tender, we are seeking clarification on two items below:

1. *On product Specification for 4WD, Cubic Centimeters requirement given are 2393cc and 2982cc, kindly clarify on your cc engine requirement.*
2. *Kindly indicate the mileage to be covered in the 60-month period of the lease.”*

EAPC Plc. Response:

As per response to Question 1 (above)

Question3

“To quote only for Option 1 and discard Option 2 and 3”

EAPC Plc. Response:

Bidders are advised to quote for all the options they are interested in taking into account all the supply market conditions

Question4

“Lease Duration”

EAPC Plc. Response:

Bidders are advised that the lease duration are follows:

1. Normal Lease option is 36 Months
2. Lease to Own option is 60 Months

CLARIFICATION ON PRICE SCHEDULE

LIST OF LEASE ITEMS AND PRICES

OPTION 1 – Operating Lease

1	2	3	4	4	5	6
Lease Item N°	Description of Lease Item and Related Services.	Proposed Brand/Model/ Type	Quantity and physical unit	Duration of Lease (in Months)	Unit Price per Month (ksh)	Total price for whole lease period (ksh)

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1	Supply and Delivery of Four Wheel Drive (4WD) Double Cabin		4 Units	60		
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OPTION 2- ROUTINE SERVICE ONLY – LEASE TO OWN Includes Routine Service Only, Comprehensive Insurance with Courtesy Car and Fleet Management

1	2	3	4	4	5	6
Lease Item N°	Description of Lease Item and Related Services.	Proposed Brand/Model/ Type	Quantity and physical unit	Duration of Lease (in Months)	Unit Price per Month (ksh)	Total price for whole lease period (ksh)
1	Supply and Delivery of Four Wheel Drive (4WD) Double Cabin		4 Units	60		

No. of Units for wheel drive reduced from 5 to 4 VEHICLES

(b) Tender Closing Date

The tender closing date remains the same i.e. Monday 11th November, 2024 at 12.00 noon and all other terms and conditions remain as per the tender document.

Yours faithfully,

For: East African Portland Cement PLC


Camilla Sielei
Ag. Head of Supply Chain

