

The kiln in operation after replacement of the 16 meters portion that was dilapidated.

PORTLAND NEWS DESK



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YOU WILL BE MISSED




You have been a wonderful colleague and everyone who had a chance to work with you or even interact with you can attest to this. Shine on your way Elky, your absence will really be felt. Safiri salama, tutaonana baadaye.



East African Portland Cement PLC

— Holding Life Together —

 Blue Triangle Cement    EAPC-PLC

 East African Portland Cement Plc

JUBILATION AS KILN IS FIRED AND CLINKERING RESUMES

A WAVE OF JOY AND POSITIVITY IS SPREADING

among colleagues after clinkering resumed on Wednesday 21st September 2022 at 2.00 pm. This followed firing of the Kiln 36 hours earlier after the conclusion of a 45 day maintenance shutdown of the Kiln that saw 16 meters of its Shell that has been dilapidated for years replaced with a new one.

Colleagues interviewed by **Newsdesk** expressed excitement with the completion of this long awaited project. Most of them noted that replacement of that part of the Kiln Shell was the only sure way to stabilize the production to ensure consistent product availability and put the company back firmly on a profitability path. "I am very excited that we have successfully completed this project and I want to thank everyone who played a role during this exercise. I am confident that we will now be able to produce enough cement for all our customers and take back our rightful position in the industry. From the Mobile Plant is a promise for logistical support to all as we work towards a greater Portland", said Mobile Plant Officer Mr. Jimmy Tonkei who was among the colleagues interviewed.

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Joy as Clinkering Resumes on Wednesday, 21st September 2022

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In an earlier interview, Managing Director Eng. Oliver Kirubai could not hide his excitement because the completion of the Kiln Replacement Project was coinciding with his first year anniversary at EAPC-PLC noting that it is a major milestone to the company. He added that it is very critical for a Cement Firm to be able to manufacture its own clinker because using purchased clinker really eats up to the company's margins. "We

have already resumed full operations after an upgrade of our Kiln. With this, we expect improved plant reliability and an output increase of almost 50%. Blue Triangle Cement will be produced in plenty and availed across the Country", said Mr. Kirubai. "The upgrade and optimal running of the plant will also lead to efficient energy consumption. This means that we will be able to produce our products at a cost that will allow us to avail Blue Triangle Cement to our

customers at friendlier prices", he added. Head of Plant Operations Eng. Stanley Irungu has expressed optimism that the replaced part of the Kiln Shell will ensure constant running leading increased clinker production. He says that with optimal running, the Company will be able to produce enough quality clinker to grind cement that will satisfy our market.

- Kelvin Gitonga, Corporate Communications Officer

"WE HAVE ALREADY RESUMED FULL OPERATIONS AFTER AN UPGRADE OF OUR KILN. WITH THIS, WE EXPECT IMPROVED PLANT RELIABILITY AND AN OUTPUT INCREASE OF ALMOST 50%." - Eng. Oliver Kirubai - M.D.



Eng. Oliver Kirubai - Managing Director

Blue Triangle Cement's Consistent Availability Excites Customers

THE NEW DAWN IS HERE WITH US AS we resume full production and selling of Blue Triangle Cement. Vibrant activities have been witnessed in the Commercial Department, after the firing of kiln which has been under maintenance.

An extremely revitalized Manager- Sales and Distribution Mr. David Kilonzo said they are have already hit the ground

running to reactivate Blue Triangle Cement customers across the country. "As earlier indicated, we have moved with speed to reactivate all our sales channels and ensure that we 'paint the entire market Blue'. Overall, the response from our customers, who have admitted to having miss our product when it supply was inconsistent, has been absolutely remarkable and we

have gained good traction across all our targeted sales channels", said Mr. Kilonzo. He noted that with the resumption of full operations, the team is now fully focused on reclaiming the market share through execution of aggressive market regeneration initiatives.

"We are committed to supporting and working closely with all our trade partners to ensure 100% Blue Triangle Cement availability and visibility in all our targeted markets", added Mr. Kilonzo.

Mr. Kilonzo has assured all our customers that we have enhanced our production capacity and guaranteed them consistent product availability. "I want to extend our gratitude as a business to all our customers for their continued business support and partnership over the years", concluded Mr. Kilonzo.

- Yasmin Haroub, Newsdesk Editor



A view of the kiln's burner pipe after firing.

September in pictures



Managing Director Eng. Oliver Kirubai plants a tree to mark World Peace Day outside the Security Office.



Head of Corporate Affairs and Strategy Mr. Gordon Mutugi waters a tree after planting it. Looking on is Mr. Paul Bartich from the Safety Section.



Mr. Paul Bartich (Left) and Ms. Pamela Muthui during the tree planting exercise.



Managing Director Eng. Oliver Kirubai (2nd Right) addresses colleagues after a tree planting exercise to mark World Peace Day.



Colleagues pose for a group photo after the tree planting exercise.



Colleagues during a clean up exercise of Kitengela. From Left: Mr. Mike Surumpen, Ms. Hilda Kulei, Ms. Irene Sanaiyan, Ms. Pamela Muthui and Mr. Laudislas Mukangi with Kajiado County Director of Environment Mr. James Larmoi (3rd Left).



From Left: East African Portland Cement Plc's Mr. Isaack Juma, Ms. Pamela Muthui, Ms. Irene Sanaiyan, and Ms. Hilda Simaloi at the company's stand at the Nairobi International Trade Fair.



Mr. Isaack Juma (Right) from East African Portland Cement Plc explains the Cement Making Process to visitors who visited the Firm's stand at the Nairobi International Trade Fair on 29th September 2022.

Employees Reaction to Resumption of Clinkering Operations



Eng. Oliver Kirubai- Managing Director

Our goal is to be the leader in our region by bringing innovative, high quality products to the market.



Syllas Koech- Distribution Manager

We guarantee our customers timely lead times and logistics.



Abdikadir Ahmed- Import Coordinator

Good days are ahead. We hold life together. EAPC for life.



Zipporah Waichahi- Ethics & Integrity Officer

We are back bigger, better and more relevant. We look forward to serving your needs.



Rose Njuguna - In Charge of Direct Retail

We look forward to working with the New Administration on affordable housing project.



Jackline Kagwanja- Reliability Intern

Glad production is back in full swing.



Mackson Kajembe- Driver

We guarantee the highest quality cement available to our customers.



Irene Sanaiyan- Corporate Attachment Student

We look forward to continued growth, both individually and as a company, for future opportunities.



Nicholas Mutune- Mechanical Supervisor

We pledge high quality cement to our customers.